

FOR IMMEDIATE RELEASE



**Contact: Julie Negrete-Anderson,**  
**OnPay Solutions**  
**Phone: (904) 786-6369 X 5001**  
**Email: [jnanderson@onpaysolutions.com](mailto:jnanderson@onpaysolutions.com)**

**Contact: Brett Fisher,**  
**Pineapple Payments**  
**Phone: (412) 430-4174**  
**Email: [bfisher@pineapplepayments.com](mailto:bfisher@pineapplepayments.com)**

### **OnPay Solutions and Pineapple Payments Form Integrated Payment Partnership**

**Pittsburgh, PA, November 16, 2018** - In today's B2B environment, the efficiency and effectiveness of the cashflow ecosystem is often **"the"** critical factor in the success or failure of any organization. This essential-business-need is addressed and successfully-supported head-on through technology innovation and strategic partnership.

**OnPay Solutions**, a leading provider of business-to-business accounts payable and accounts receivable automation, and **Pineapple Payments**, a leading omni-channel payment technology company, jointly announced today their partnership offering merchant services on the [www.OnPayConnect.com](http://www.OnPayConnect.com) Platform. By partnering together, OnPay Solutions, which powers the platform for corporate payments to suppliers and vendors, and Pineapple Payments, which provides the online acceptance of credit/purchase card payments, remove an additional point of friction that stands between companies when making and accepting electronic payments.

Companies receiving virtual card payments are now able to process their payments directly within the same portal where their detailed remittance is viewable and downloadable. "Enabling credit card processing within OnPayConnect further simplifies and streamlines the steps in the accounts receivable cash application process for suppliers and vendors who use our platform. Payees never have to leave the platform to access their cash, and thanks to our downloadable remittance reporting, they can also apply cash immediately to open invoices," said Neal Anderson, President and CEO of OnPay Solutions. "We have created a better solution for companies struggling to clear cash from incoming electronic virtual card payments and sense from our clients that they can't wait to have access to their cash more quickly."

Anderson went on to say, "By providing seamless processing of payments, we expect that potentially more vendors and suppliers will be willing to accept virtual card payments because the process of accessing their cash and cash application will be much easier. More suppliers and vendors accepting electronic payments will then create a better environment for our clients who are issuing payments electronically."

We believe there is a shift from paper to electronic payments, including virtual card payments in accounts payable for B2B, which is why we are excited to announce this partnership with

OnPay Solutions“, said Jon Halpern, President of Pineapple Payments. Halpern went on to say, “Supplier and vendors paid by virtual card can now more effectively accept payments in this platform as opposed to logging into a separate system to reconcile.”

**About OnPay Solutions:** OnPay Solutions automates accounts payable and accounts receivable payments in the Cloud allowing clients to move money securely, quickly, and with lower cost. We help companies make payments; receive payments; and optimize payments via a collection of products and services. Our flagship product is [www.onpayconnect.com](http://www.onpayconnect.com)

**About Pineapple Payments:** Pineapple Payments is a Pittsburgh, PA based payment processing technology company that provides omni-channel payment acceptance solutions for ISO’S, channel partners, software companies and merchants. From its innovative technology solutions to its proactive customer success team, Pineapple truly takes a fresh approach to payment processing. For more information about Pineapple Payments, please visit [www.pineapplepayments.com](http://www.pineapplepayments.com).